

JANUARY 15, 2006
VOLUME 2, ISSUE 1

FRANCHISE NEWSLETTER

CONGRATULATIONS TO OUR TOP FRANCHISES FOR 2006!

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FIRST LOOK AT 2007 BY PRESIDENT JEFFREY KERR

MOST ATMs:

- #1 ACFN OF IDAHO & WISCONSIN
- #2 ACFN OF HOUSTON
- #3 ACFN OF CENTRAL VIRGINIA

MOST PROFITABLE FRANCHISE:

MICHAEL & KRISTEN. THIS CATEGORY IS AWARDED BASED ON YEAREND 1099 REPORTS. WE ARE VERY IMPRESSED WITH THE SUCCESS LEVEL THAT MICHAEL & KRISTEN HAVE ACCOMPLISHED, RESULTING IN THE FIRST FRANCHISE IN OUR YOUNG HISTORY TO RECEIVE A SIX-FIGURE 1099.

FASTEST GROWING FRANCHISE:

JIM & CARLA RECEIVE THIS PRESTIGIOUS AWARD AS WELL FOR ADDING MORE ATMS TO THEIR NETWORK IN 2006 THAN ANY OTHER FRANCHISE.

TO ALL OUR TOP PERFORMERS, CONGRATULATIONS AND GREAT JOB!! IT IS REWARDING TO WORK WITH YOU, WATCH YOU SEIZE THE OPPORTUNITY IN THE ATM BUSINESS TAKING ADVANTAGE OF THE ACFN BUSINESS MODEL, AND BUILDING A GREAT INCOME. WE LOOK FORWARD TO A GREAT 2007 AND WILL CALL ON YOU TO HELP OTHER FRANCHISEES BY COMMUNICATING THE COMPONENTS OF YOUR SUCCESS AND PROVIDING LEADERSHIP IN UPCOMING CONFERENCES. YOUR TROPHIES HAVE BEEN ORDERED AND WILL BE SHIPPED DIRECTLY TO YOU.

2007 WILL BE A YEAR OF GREAT ACCOMPLISHMENT FOR ACFN. WE HAVE CHALLENGED OURSELVES TO BE NO LESS THAN THE TOP ATM COMPANY IN THE NATION IN 2007. STRONG GROWTH IN THE NUMBER OF LOCATIONS AND GENERATING MORE PROFITS FOR YOU, OUR FRANCHISEES, IS THE CORNERSTONE OF SUCCESS. LET'S WORK TOGETHER, COMBINING OUR RESOURCES AND TALENT, TO TAKE OVER THE ATM MARKET. AS PART OF OUR NEW YEAR'S RESOLUTION WE HAVE ADDED NIKKI TO OUR RESEARCH DEPARTMENT SO WE CAN FIND MORE LEADS AND ARE INTERVIEWING PROSPECTS TO ADD YET ANOTHER LOCATION SPECIALIST. NEW MAN JAMES, ADDED IN NOVEMBER, HAS ALREADY CLOSED 3 LOCATIONS, PROVING TO BE A GREAT ADDITION TO THE TEAM. THE NEW LOCATION SPECIALIST WILL BE THE FOURTH FULL-TIME PERSON FOCUSED SOLELY ON FINDING LOCATIONS SO WE CAN PRODUCE BETTER RESULTS FOR ALL.

A COMPANY IS ONLY AS GREAT AS ITS PEOPLE SO THANK YOU ALL FOR YOUR EFFORTS IN 2006 AND LET'S MAKE 2007 A BIG YEAR FOR ALL OF US. HAPPY NEW YEAR!!

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WE'RE ON THE WEB!

SEE US AT:

WWW.ACFNFRANCHISED.COM

**FRANCHISE TIPS FROM:
ACFN OF WISCONSIN,
IDAHO, & SALT LAKE CITY**

MY ASSOCIATION WITH ACFN BEGAN ABOUT A YEAR AGO. I HAD RECENTLY LIQUIDATED SEVERAL BUSINESSES I OWNED FOR ANOTHER OPPORTUNITY THAT LATER FELL THROUGH. I FOUND MYSELF SEARCHING FOR SOMETHING THAT WOULD BE A GOOD INVESTMENT AND GOOD RETURN ON MY MONEY. ACFN SEEMED TO FIT THE BILL AND APPEALED TO ME FOR SEVERAL REASONS. I LIKE THE IDEA THAT IT IS FAMILY OWNED AND OPERATED. THAT SCENARIO SEEMS TO WORK WELL IN SMALL BUSINESS. I ALSO LIKE THE FACT THAT I DIDN'T HAVE TO DO THE MARKETING OR SELLING MYSELF. I ALSO WAS ATTRACTED TO THE IDEA OF A FRANCHISE BEING OUT THERE "IN FRONT" OF ME, SLAYING THE DRAGONS AND INVENTING THE WHEEL FOR ME, RATHER THAN DOING IT MYSELF AS IN THE PAST.

THIS COMPANY SEEMS TO BE LIVING UP TO WHAT I WAS HOPING FOR. THE VERY FACT

THAT THIS IS A YOUNGER COMPANY EXPERIENCING PHENOMENAL GROWTH IS A GREAT MOTIVATOR FOR EVERYONE INVOLVED, BUT UNFORTUNATELY, DOES NOT COME WITHOUT A FEW DRAGONS TO SLAY AND WHEELS TO GREASE. AS INVESTORS AND PARTICIPATORS WE WILL BE A PART OF THAT PROCESS AS WE ALL LEARN AND GROW WITH THE COMPANY. I HAVE BEEN FORTUNATE TO HAVE THE RESOURCES AVAILABLE TO TAKE ADVANTAGE OF SOME OF THE CORPORATE DEALS THAT AVI AND HIS CREW HAVE WORKED OUT OVER THESE MONTHS. THIS HAS BEEN THE RESULT OF MOST OF OUR GROWTH. ROBERT HARRIS AND HIS TEAM ARE MATCHLESS IN WHAT THEY DO FOR US AS FRANCHISEES WITH THE RESOURCES AND TIME THEY HAVE AVAILABLE. I DO THINK THAT THERE IS NO REPLACEMENT FOR A PERSON WITH "SKIN" ON

ANYTHING.



THE ENCOURAGEMENT TO DROP LEADS CONSISTENTLY AND POSSIBLY BE MORE INVOLVED EVEN TO THE CLOSING OF THE DEAL IS PROBABLY THE ONE SUGGESTION I WOULD HAVE FOR OTHERS AND MYSELF. TAKE ADVANTAGE OF ANY SALES ABILITIES YOU MIGHT HAVE AND TRAIN YOURSELF OR SOMEONE ELSE TO BE THE "SMILE" THAT THE GM'S SEE BEHIND THAT GREAT PACKET THE COMPANY HAS PUT TOGETHER. WE APPRECIATE JEFF AND HIS FAMILY AND WISH THEM (SELFISHLY OF COURSE) AND ALL OF US, THE BEST IN OUR FUTURE ENDEAVORS WITH ACFN.

**OUR 2007
FRANCHISE
CONFERENCE
IS ANTICIPATED
FOR LATE JULY/EARLY
AUGUST...
PLAN TO BE THERE!**



A WORD FROM OUR CONTROLLER...

JANUARY IS BUSY TAX TIME FOR ALL OF US. ALL 1099S WILL BE MAILED TO YOU BY THE END OF JANUARY TOGETHER WITH A STATEMENT OF MONTHLY COMMISSIONS PAID TO YOU IN 2006.

IN 2007 WE WANT TO SUPPORT THE NATIONWIDE BUSINESS COMMUNITY EFFORT TO REDUCE PAPERWORK (AND SAVE TREES). SO UNLESS SPECIFICALLY REQUESTED, NO INVOICES OR RECEIPTS WILL BE ISSUED FOR YOUR PURCHASES FROM US. PROOF OF PURCHASE FOR YOUR 2007 TAX RECORDS CAN BE THE DIRECT DEBITS ON YOUR BANK STATEMENTS OR YOUR OWN CHECK STUBS.

WISHING YOU ALL A HAPPY AND PROSPEROUS NEW YEAR!

MIRA YAKIR, CONTROLLER

